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# THE DICTIONARY OF **BODY** LANGUAGE

*A Field Guide to  
Human Behavior*

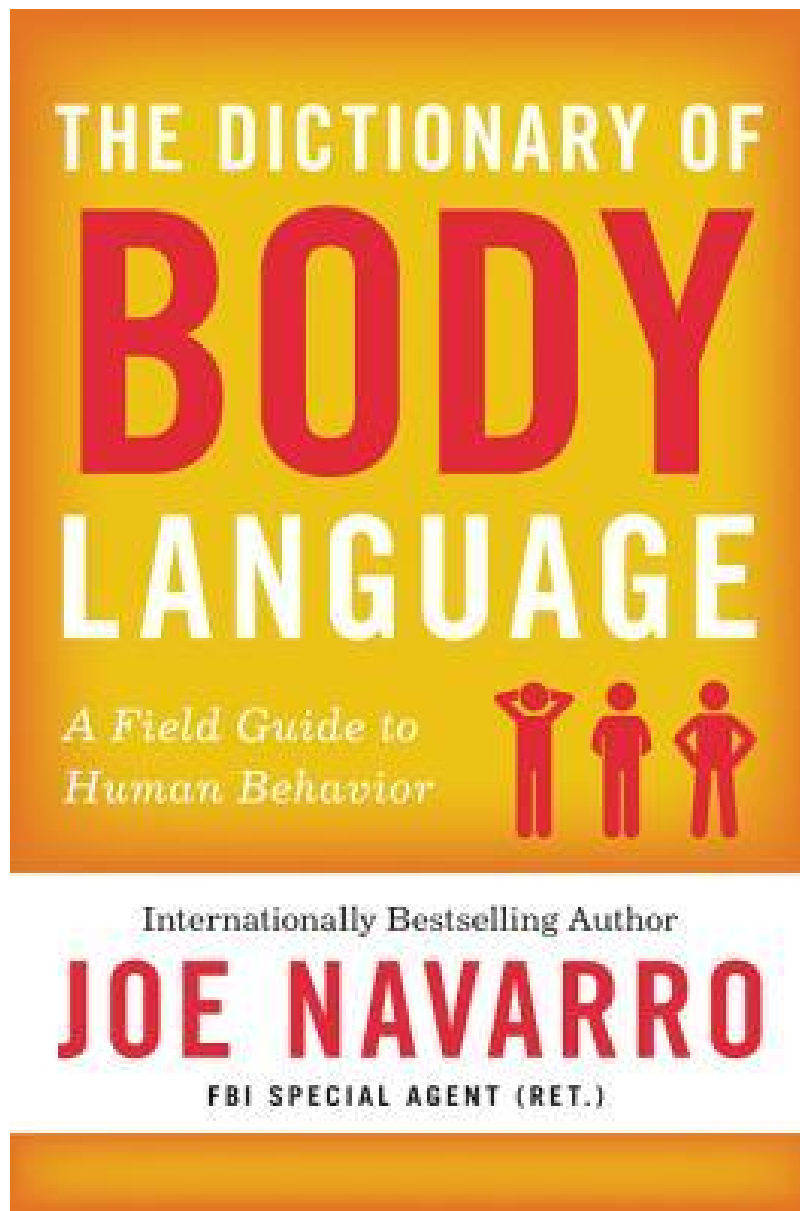


Internationally Bestselling Author

# **JOE NAVARRO**

**FBI SPECIAL AGENT (RET.)**

**What Every BODY is Saying: The Field Guide**  
**by Joe Navarro**



## Synopsis:=====

He says that's his best offer. Is it? She says she agrees. Does she? The interview went great? or did it? He said he'd never do it again. But he did. Read this book and send your nonverbal intelligence soaring. Joe Navarro, a former FBI counterintelligence officer and a recognized expert on nonverbal behavior, explains how to "speed-read" people: decode sentiments and behaviors, avoid hidden pitfalls, and look for deceptive behaviors. You'll also learn how your body language can influence what your boss, family, friends, and strangers think of you. You will discover: The ancient survival instincts that drive body language Why the face is the least likely place to gauge a person's true feelings What thumbs, feet, and eyelids reveal about moods and motives The most powerful behaviors that reveal our confidence and true sentiments Simple nonverbals that instantly establish trust Simple nonverbals that instantly communicate authority Filled with examples from Navarro's professional experience, this

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