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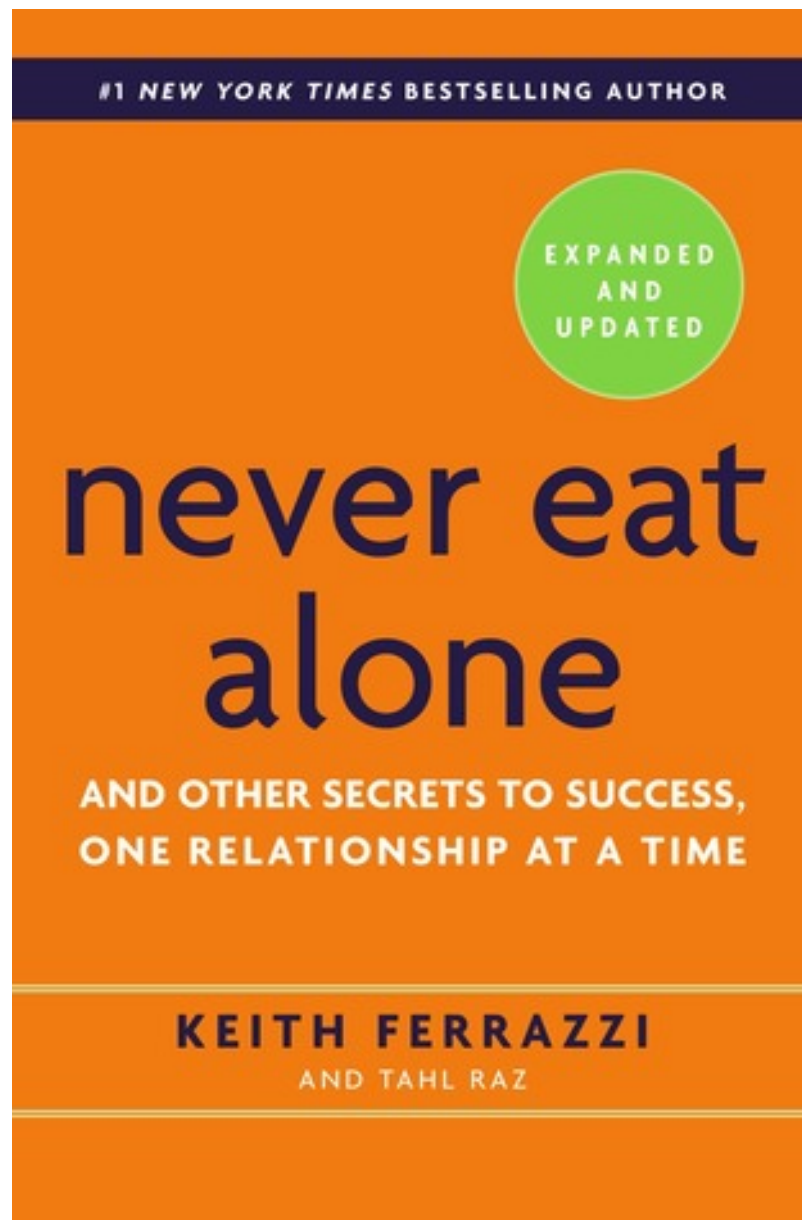
never eat alone

AND OTHER SECRETS TO SUCCESS,
ONE RELATIONSHIP AT A TIME

KEITH FERRAZZI

AND TAHL RAZ

Never Eat Alone: And Other Secrets to Success, One Relationship at a Time
by Keith Ferrazzi



Synopsis:=====

Do you want to get ahead in life? Climb the ladder to personal success? The secret, master networker Keith Ferrazzi claims, is in reaching out to other people. As Ferrazzi discovered early in life, what distinguishes highly successful people from everyone else is the way they use the power of relationships?so that everyone wins.In *Never Eat Alone*, Ferrazzi lays out the specific steps?and inner mindset?he uses to reach out to connect with the thousands of colleagues, friends, and associates on his Rolodex, people he has helped and who have helped him.The son of a small-town steelworker and a cleaning lady, Ferrazzi first used his remarkable ability to connect with others to pave the way to a scholarship at Yale, a Harvard MBA, and several top executive posts. Not yet out of his thirties, he developed a network of relationships that stretched from Washington?s corridors of power to Hollywood?s A-list, leading to him being named one of Crain?s 40 Under 40 and one of Davos? Global Leader

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